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HOGAN & HARTSON

L.L.P.

COLUMBIA SQUARE
555 THIRTEENTH STREET NW
WASHINGTON DC 20004-1109

(202) 637-5600

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Federal Communications Commission
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JOEL S. WINNIK

PARTNER

DIRECT DIAL (202) 637-5857

Mr. William F. Caton Acting Secretary Federal Communications Commission 1919 M Street, N.W., Room 222 Washington, D.C. 20554

Re:

GN Docket No. 96-245

In the Matter of

The Merger of MCI Communications

Corporation and

British Telecommunications plc

Dear Mr. Caton:

MCI Communications Corporation and British Telecommunications plc (jointly, the "Applicants") hereby notify the Commission of the following errata in connection with their Opposition & Reply filed February 24, 1997 in the above-captioned proceeding. In line 14 on page 27, "US" should read "UK." In line 8 of note 63, "US" should read "UK." In line 9 on page 29, "US" should read "UK." Applicants hereby submit new pages 27, 28 and 29, and request that the Commission replace these referenced pages in the Opposition & Reply. Applicants also enclose the above changes on a 3.5 inch diskette in WordPerfect 5.1 for Windows in a "read only" mode.

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Mr. William F. Caton February 27, 1997 Page 2

If you have any questions regarding this matter, please contact the undersigned.

Respectfully submitted,

Joel S. Winnik

Enclosures

cc: Service List

participate in bidding for government telecommunications contracts. The

Applicants expect to receive all approvals prior to Commission action on the

Application, and will keep the Commission apprised of the status of these national security coordination matters.

b. There Is No Basis For Conditioning the Merger on TSLRIC-Based US/UK Accounting Rates

US correspondents TSLRIC-based settlement rates for terminating calls in the UK. AT&T argues that US carriers not affiliated with BT will suffer from "competitive distortion" if the merger is approved and if sometime thereafter the US-UK proportionate return policy is relaxed by the Commission pursuant to its Flexibility Order. The fundamental premise of AT&T's claim is that BT would be allowed to divert a disproportionate amount of its traffic to MCI, while AT&T would have "no viable alternative" but to terminate the bulk of its UK-bound traffic pursuant to above-cost accounting rates. AT&T concludes that the immediate achievement of TSLRIC-based rate levels is necessary to prevent distortion on the US-UK route.

AT&T's arguments ignore the existence of effective competitive opportunities in the UK, which constrain the ability of foreign carriers to distort competition in the US international services market, and have already yielded accounting rates that are among the lowest in the world. 62/ In any event, the

[Footnote continued]

^{62/} The Commission has proposed consideration of an "accounting rate benchmark test" as a supplement to, or replacement for, the ECO test. See generally, International Settlement Rates, Notice of Proposed Rulemaking, IB

Applicants do not dispute that low settlement rates will reduce the potential for competitive distortion by some new entrants into the US market, where competitive delivery alternatives are not available. The Commission has proposed several methods of calculating benchmark rates that may be used in the future to address competitive distortion. In the case of BT, the settlement rate currently charged to US carriers compares favorably with every Commission proposal — it approaches cost and is below both the applicable average benchmark for the first tier of countries and the UK country-specific benchmark rates. Moreover, BT's US-UK accounting rate is subject to ongoing negotiations with US carriers that may result in further reductions. Thus, under the "overall public interest analysis" that supplements the ECO test, BT's accounting rate practices weigh strongly in favor of approving the merger. 63/

[Footnote continued]

Docket No. 96-261 at ¶ 78 (released Dec. 19, 1996). The Commission is only in the initial stages of considering such a test, however, and has not proposed that foreign carrier entry be conditioned on meeting a TSLRIC test.

63/ In its Foreign Market Entry Order, the Commission said that, "[w]e would consider an accounting rate level favorable if it is among the lower accounting rates which US carriers have with foreign carriers" even if it is not "determine[d] precisely . . . [to be] 'cost-based." 11 FCC Rcd at 3901 n.72. BT's accounting rates are unquestionably "among the lower" rates US carriers have with foreign carriers and are well within the Commission's benchmarks. See BT North America Inc., 10 FCC Rcd 3204, 3205 (1995) (citing Regulation of International Accounting Rates, 7 FCC Rcd 8040 (1992)). Additionally, the UK practice of disclosing "the accounting rates the carrier maintains with carriers in other countries" is a further "favorable factor" under the Foreign Carrier Entry Order's public interest analysis. The UK is the only country other than the US that publishes international accounting rates. See International Accounting Rates, Director General of the Office of

[Footnote continued]

It is also important to consider that in the UK competition has progressed well beyond the minimum requirements to pass the Commission's ECO test. US carriers have the ability to send UK-destined traffic to AT&T UK, Mercury and other US-owned international facilities licensees, who already have ownership rights or can readily obtain IRUs in the UK-end of undersea cables. 64/ These licensees, in turn, can terminate traffic to BT customers at interconnection rates which are cost-based and nondiscriminatory, and which from August 1, 1997 will be based on LRIC. Moreover, AT&T ignores its own ability to self-deliver its UK-bound traffic, at the same costs in the UK as those incurred by BT (or less, in light of the newer, more efficient technologies that may be employed). 65/ Indeed, given AT&T's commanding lead in US outbound volumes, AT&T can use its large

[[]Footnote continued]

Telecommunications (Dec. 1996) (showing BT's and Mercury's rates with all countries).

^{64/} See notes 20-24 supra and accompanying text; Network Charges from 1997.

^{65/} As the FCC recognized in Reevaluation of the Depreciated Original Cost Standard in Setting Prices for Conveyances of Capital Interests in Overseas Communications Facilities Between and Among U.S. Carriers, 7 FCC Rcd 4561, 4563 (1992) aff'd. on recon., 8 FCC Rcd 4173 (1993), "[m]any cables have multiple U.S. owners and carriers may acquire IRUs from competing sources within the same cable." Indeed, AT&T fails to acknowledge that, as the largest member of the TAT 12/13 consortium, it already owns more unutilized whole US-UK cable circuits than any other consortium member. BT believes that AT&T already owns sufficient whole circuit capacity in TAT 12/13 to be able to terminate all of its own traffic in the UK, if it chose to do so. See note 12 supra and accompany text.

CERTIFICATE OF SERVICE

I, Kathy Bates, a legal secretary with the law firm of Hogan & Hartson L.L.P., hereby certify that on this 27th day of February, 1997, a copy of the foregoing Errata was delivered to the parties listed below.

Dated: February 27, 1997

Chairman Reed E. Hundt* Federal Communications Commission 1919 M Street, N.W., Room 814 Washington, D.C. 20554

Commissioner James H. Quello* Federal Communications Commission 1919 M Street, N.W., Room 802 Washington, D.C. 20554

Commissioner Susan Ness* Federal Communications Commission 1919 M Street, N.W., Room 832 Washington, D.C. 20554

Commissioner Rachelle B. Chong* Federal Communications Commission 1919 M Street, N.W., Room 844 Washington, D.C. 20554

William F. Caton*
Acting Secretary
Federal Communications Commission
1919 M Street, N.W., Room 222
Washington, D.C. 20554

John Nakahata*
Senior Legal Advisor
to Chairman Reed Hundt
Federal Communications Commission
1919 M Street, N.W., Room 814
Washington, D.C. 20554

Jackie Chorney*
Legal Advisor to Chairman
Reed Hundt
Federal Communications Commission
1919 M Street, N.W., Room 814
Washington, D.C. 20554

Pete Belvin*
Senior Legal Advisor
to Commissioner Quello
Federal Communications Commission
1919 M Street, N.W., Room 802
Washington, D.C. 20554

^{*} Hand Delivered.

James Coltharp*
Special Advisor
to Commissioner Quello
Federal Communications Commission
1919 M Street, N.W., Room 802
Washington, D.C. 20554

Rudolfo M. Baca* Legal Advisor to Commissioner Quello Federal Communications Commission 1919 M Street, N.W., Room 802 Washington, D.C. 20554

James L. Casserly*
Legal Advisor to Commissioner Ness
Federal Communications Commission
1919 M Street, N.W., Room 832
Washington, D.C. 20554

David R. Siddall*
Legal Advisor to Commissioner Ness
Federal Communications Commission
1919 M Street, N.W., Room 832
Washington, D.C. 20554

Daniel Gonzalez*
Legal Advisor to Commissioner Chong
Federal Communications Commission
1919 M Street, N.W., Room 844
Washington, D.C. 20554

Suzanne Toller*
Legal Advisor to Commissioner Chong
Federal Communications Commission
1919 M Street, N.W., Room 844
Washington, D.C. 20554

Joseph Farrell, Chief Economist*
Office of Plans and Policy
Federal Communications Commission
1919 M Street, N.W., Room 822
Washington, D.C. 20554

Greg Rosston*
Deputy Chief Economist
Office of Plans and Policy
Federal Communications Commission
1919 M Street, N.W., Room 822
Washington, D.C. 20554

Robert M. Pepper, Chief*
Office of Plans and Policy
Federal Communications Commission
1919 M Street, N.W., Room 822
Washington, D.C. 20554

Elliot Maxwell, Deputy Chief*
Office of Plans and Policy
Federal Communications Commission
1919 M Street, N.W., Room 822
Washington, D.C. 20554

William E. Kennard* General Counsel Federal Communications Commission 1919 M Street, N.W., Room 614 Washington, D.C. 20554

David H. Solomon*
Deputy General Counsel
Office of General Counsel
Federal Communications Commission
1919 M Street, N.W., Room 614
Washington, D.C. 20554

James Olson, Chief*
Competition Division
Office of General Counsel
Federal Communications Commission
1919 M Street, N.W., Room 658
Washington, D.C. 20554

Thomas Spavins*
Chief Economist
Competition Division
Office of General Counsel
Federal Communications Commission
1919 M Street, N.W., Room 658
Washington, D.C. 20554

James Earl*
Competition Division
Office of General Counsel
Federal Communications Commission
1919 M Street, N.W., Room 658
Washington, D.C. 20554

Larry Spiwak*
Competition Division
Office of General Counsel
Federal Communications Commission
1919 M Street, N.W., Room 658
Washington, D.C. 20554

Don Gips, Chief*
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Diane Cornell, Division Chief*
Telecommunications Division
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Roderick K. Porter, Deputy Chief* International Bureau Federal Communications Commission 2000 M Street, N.W., Room 800 Washington, D.C. 20554 James L. Ball*
Associate Chief (Policy)
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Mindel De La Torre*
Deputy Chief
Telecommunications Division
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

George Li, Deputy Chief (Operations)*
Telecommunications Division
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Troy Tanner, Chief*
Policy and Facilities Branch
Telecommunications Division
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Thomas Wasilewski, Chief*
Multilateral and Development Branch
Telecommunications Division
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Mark Uretsky, Senor Economist*
Telecommunications Division
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Kerry Murray*
Telecommunications Division
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Thomas Boasberg*
Senior Legal Advisor
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

James Hedlund*
Telecommunications Division
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Thomas Tycz, Chief*
Satellite and Radiotelecommunication
Division
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Cecily C. Holiday, Deputy Chief*
Satellite and Radiotelecommunication
Division
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Karl Kensinger*
Satellite and Radiotelecommunication
Division
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Frank Peace, Jr.*
Satellite and Radiotelecommunication
Division
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Fern Jarmulnek, Chief*
Satellite Policy Branch
Satellite and Radiotelecommunication
Division
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Joanna Lowry*
Telecommunications Division
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 800
Washington, D.C. 20554

Brett Haan*
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 853
Washington, D.C. 20554

Regina Keeney, Chief*
Common Carrier Bureau
Federal Communications Commission
1919 M Street, N.W., Room 500
Washington, D.C. 20554

Mary Beth Richards*
Deputy Bureau Chief
Common Carrier Bureau
Federal Communications Commission
1919 M Street, N.W., Room 500
Washington, D.C. 20554

Geraldine Matise, Chief*
Network Services Division
Common Carrier Bureau
Federal Communications Commission
2000 M Street, N.W., Room 230
Washington, D.C. 20554

Kent R. Nilsson, Deputy Chief*
Network Services Division
Common Carrier Bureau
Federal Communications Commission
2000 M Street, N.W., Room 230
Washington, D.C. 20554

Les Selzer*
Network Services Division
Common Carrier Bureau
Federal Communications Commission
2000 M Street, N.W., Room 230
Washington, D.C. 20554

Donald K. Stockdale, Jr.*
Deputy Chief
Policy & Program Planning Division
Common Carrier Bureau
Federal Communications Commission
1919 M Street, N.W., Room 544
Washington, D.C. 20554

Michael Pryor*
Policy & Program Planning Division
Common Carrier Bureau
Federal Communications Commission
1919 M Street, N.W., Room 544
Washington, D.C. 20554

Michele Farquhar, Chief*
Wireless Telecommunications Bureau
Federal Communications Commission
2025 M Street, Room 5002
Washington, D.C. 20554

Gerald P. Vaughan*
Deputy Bureau Chief
Wireless Telecommunications Bureau
Federal Communications Commission
2025 M Street, Room 5002
Washington, D.C. 20554

Rosalind Allen, Deputy Bureau Chief* Wireless Telecommunications Bureau Commercial Wireless Division Federal Communications Commission 2025 M Street, Room 5002 Washington, D.C. 20554

Sandra Danner, Chief*
Wireless Legal Branch
Commercial Wireless Division
Wireless Telecommunications Bureau
Federal Communications Commission
2025 M Street, Room 7130
Washington, D.C. 20554

^{*} Hand Delivered.

Karen Brinkmann*
Associate Bureau Chief
Wireless Telecommunications Bureau
Federal Communications Commission
2025 M Street, Room 5002
Washington, D.C. 20554

Walter Strack*
Acting Chief Economist
Wireless Telecommunications Bureau
Federal Communications Commission
2025 M Street, Room 5002
Washington, D.C. 20554

John Cimko, Chief*
Policy Division
Wireless Telecommunications Bureau
Federal Communications Commission
2025 M Street, Room 5202
Washington, D.C. 20554

Nancy Boocker, Deputy Chief*
Policy Division
Wireless Telecommunications Bureau
Federal Communications Commission
2025 M Street, Room 5002
Washington, D.C. 20554

David Furth, Chief*
Commercial Wireless Division
Wireless Telecommunications Bureau
Federal Communications Commission
2025 M Street, Room 7002
Washington, D.C. 20554

Robert H. McNamara, Chief*
Private Wireless Division
Federal Communications Commission
2025 M Street, Room 8010-E
Washington, D.C. 20554

Walter G. Boswell, Chief*
Licensing Division
Wireless Telecommunications Bureau
Federal Communications Commission
1270 Fairfield Road
Gettysburg, PA 17325-7245

Helen E. Disenhaus Adam Kupetsky Swidler & Berlin, Chartered 3000 K Street, N.W., Suite 300 Washington, D.C. 20007

Mark C. Rosenblum Elain R. McHale AT&T Corp. Room 3245H2 295 N. Maple Avenue Basking Ridge, NJ 07920

William B. Barfield Jonathan B. Banks BellSouth Corporation 1155 Peachtree Street, N.E. Atlanta, GA 30367

David G. Frolio 1133 21st Street, N.W. Washington, D.C. 20036

Marlin D. Ard Randall E. Cape John W. Bogy Pacific Telesis Group 140 New Montgomery Street Room 1530A San Francisco, CA 94105

Margaret E. Garber 1275 Pennsylvania Avenue, N.W. Suite 400 Washington, D.C. 20004

6

Michael K. Kellogg Austin C. Schlick Jonathan T. Molot Kellogg, Huber, Hansen, Todd & Evans, P.L.L.C. 1301 K Street, N.W., Suite 1000 West Washington D.C. 20005

James D. Ellis Robert M. Lynch Michael J. Zpevak SBC Communications Inc. 175 E. Houston, Room 1254 San Antonio, TX 78205

Martin E. Grambow SBC Communications Inc. 1401 I Street, N.W., Suite 1100 Washington, D.C. 20005

Michael E. Glover Leslie A. Vial 1320 N. Courthouse Road, 8th Floor Arlington, VA 22201

Klaus Mai Deutsche Telekom, Inc. 1020 19th Street, N.W. Suite 850 Washington, D.C. 20036

Werner J. Hein Julian P. Gehman Mayer, Brown & Platt 2000 Pennslyvania Avenue, N.W. Washington, D.C. 20006

Hans-Willi Hefekäuser Deutsche Telekom AG Friedrich-Ebert-Allee 140 Bonn Germany Jo Upward
Head of Regulatory Affairs
Energis Communications Ltd.
Carmelite
50 Victoria Embankment
London EC4Y 0DE
England

Carolyn G. Morris, Asst. Director Information Resources Division Room 5835, JEH Bldg. 10th & Pennsylvania Ave., N.W. Washington, D.C. 20535

Jeffrey P. Cunard Debevoise & Plimpton 555 13th Street, N.W. Suite 1100 East Washington, D.C. 20004

Theodore W. Krauss Danielle K. Aguto France Telecom North America 555 13th Street, N.W. Suite 1100 East Washington, D.C. 20004

Michael J. Shortley, III Frontier Corporation 180 South Clinton Avenue Rochester, NY 14646-0700

Benjamin J. Griffin Reed Smith Shaw & McClay 1301 K Street, N.W. Suite 1100 - East Tower Washington, D.C. 20005-3317

⁷

Paul Schwedler Carl Wayne Smith Regulatory/General Counsel Defense Information Systems Agency (DISA) 701 South Courthouse Road Arlington, VA 22204

Leon M. Kestenbaum Michael B. Fingerhut Sprint Corporation 1850 M Street, N.W., 11th Floor Washington, D.C. 20036

Charles S. Levy W. Scott Blackmer Jacquelynn Ruff Wilmer, Cutler & Pickering 2445 M Street, N.W. Washington, D.C. 20037-1420

Aaron I. Fleischman Arthur H. Harding Christopher G. Wood Regina F. Pace Fleischman and Walsh, L.L.P. 1400 16th Street, N.W., Suite 600 Washington, D.C. 20036

Robert B. McKenna U S West, Inc. Suite 700 1020 19th Street, N.W. Washington, D.C. 20036

Andrew D. Lipman Robert S. Koppel WorldCom, Inc. 15245 Shady Grove Road Suite 460 Rockville, MD 20850-3222 International Reference Room*
International Bureau
Federal Communications Commission
2000 M Street, N.W., Room 102
Washington, D.C. 20554

International Transcription Service* Federal Communications Commission 2100 M Street, N.W., Suite 140 Washington, D.C. 20037

Wireless Reference Room*
Wireless Telecommunications Bureau
2025 M Street, N.W., Room 5608
Washington, D.C. 20554

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